SEED ROUND · $2.5M

Cobalt Labs

The async workspace that turns team chatter into decisions.

founders@cobalt.example
San Francisco · founded 2025

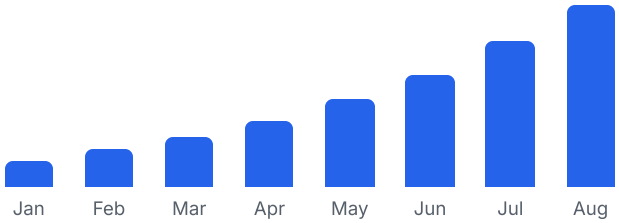
PROBLEM

Remote teams lose 5.3 hours a week hunting for decisions buried in chat threads, docs and DMs. Context disappears the moment a thread scrolls away.

SOLUTION

Cobalt reads updates across Slack, GitHub and Linear and keeps a living decision log per project, with who decided, why, and what changed.

TRACTION · MRR ($K)



$68k MRR, 41% month-over-month for 6 months, 212 paying teams, net revenue retention 134%.

MARKET



TAM $31B collaboration software

SAM $6.4B remote-first tech teams

SOM $410M 50-500 person startups, US + EU

BUSINESS MODEL

$12 per seat per month, team plans from 10 seats. 82% gross margin.

WHY NOW

LLMs make structured summaries of messy work reliable and cheap for the first time.

COMPETITION

Notion and Confluence store docs; nobody tracks the decision itself across tools.

TEAM

Maya Chen, CEO
ex-product lead, remote collaboration

Arun Patel, CTO
ex-staff engineer, search infra

Lea Novak, Design
ex-design lead, developer tools

THE ASK

$2.5M seed for 18 months of runway: 55% engineering, 30% go-to-market, 15% operations. Target: $1.2M ARR and Series A readiness by Q4 2027.